

Message Text

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ORIGIN EB-08

INFO OCT-01 AF-10 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15
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APPROVED BY EB/OA:MHSYLES
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-----128167 250821Z /14

R 250007Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY NAIROBI

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E.O. 11652: N/A

TAGS: EAIR, KE

SUBJECT: CIVAIR: FARES BETWEEN US AND KENYA

REF: STATE 74620

1. DEPARTMENT HAS JUST LEARNED THAT IATA CONFERENCE
IN GENEVA APPEARS TO HAVE REACHED AGREEMENT ON
MARCH 22 ON NEW FARE WHICH COULD BE OFFERED FOR
US-KENYA TRAVEL. NEW FARE WOULD BE A GROUP INCLUSIVE
TOUR (GIT) FARE FOR A GROUP NO LESS THAN 15 PERSONS
AT A ROUND-TRIP FARE OF 795 DOLLARS US. FOLLOWING
CONDITIONS WOULD APPLY TO FARE: IT WOULD BE APPLICABLE
ONLY FROM US; IT WOULD REQUIRE A MINIMUM STAY OF
14 DAYS, AND A MAXIMUM OF 30; THERE WOULD BE A
WEEKEND SURCHARGE OF 30 DOLLARS; IT WOULD BE LIMITED
TO TWO STOPOVERS, ONE OF WHICH COULD BE IN EUROPE;
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AND IT WOULD REQUIRE A MINIMUM LAND TOUR PACKAGE OF
AT LEAST 200 DOLLARS US.

2. IF AGREEMENT ON SUCH A FARE HAS BEEN REACHED
WITHIN IATA, PAN AM-GOK DISCUSSIONS RE FARES MAY
NO LONGER BE NECESSARY.

3. ACTION REQUESTED: EMBASSY REQUESTED RAISE THIS

MATTER WITH KENYAN AIRWAYS OFFICIALS AND LOCAL PAN AM
REP AND ATTEMPT CONFIRM PARA 1 INFORMATION RE IATA
AGREEMENT. VANCE

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NNN

Message Attributes

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